



**SOUTHERN EDUCATIONAL STRATEGIES, LLC
CONSULTING CONTRACT**

This Contract is entered into by and between Southern Educational Strategies, LLC, a Tennessee limited liability company, and the Board of Education of the Lakeland School System, Lakeland, Tennessee.

Purpose

The Board of Education of the Lakeland School System (herein known as Board) desires the services of Southern Educational Strategies, LLC (herein known as SES) to provide project management for the planning and construction, on a site located within the City of Lakeland, Tennessee, of a new grades 5-8 school to be known as Lakeland Middle School plus project management for re-roofing and HVAC replacements planned for Lakeland Elementary School. Southern Educational Strategies, LLC has the qualifications to provide such assistance, planning, and consulting services.

Now, wherefore, the Parties agree as follows:

AGREED:

A. Scope of Services. SES will provide overall project management services to include the following actions:

- Consult with the architects and engineers employed by the Board to provide design services for the Lakeland Middle School project and for the Lakeland Elementary School re-roofing and HVAC projects, and suggest cost efficiencies and value engineering, as appropriate, during the following project design and bid phases-
 - Schematic Design Phase
 - Design Development Phase
 - Construction Documents Phase
 - Construction Bid Documents Phase
 - Regulatory Approvals Phase
 - Construction Bidding Phase
 - Evaluation of lowest and/or best construction bids phase

- Assist the architects and their construction manager at on-site construction progress meetings during the construction phase;
- Provide monthly construction progress updates for the Board and Superintendent;
- Review monthly requests for payment from architects, engineers, and general contractors; and,
- Assist the Board and Superintendent, in collaboration with the Municipal School Districts of Shelby County shared services purchasing department, with the processes to acquire furniture, fixtures, and equipment for the Lakeland Middle School.

The services provided and the communication with SES partners may occur in person, by telephone, or by other electronic communication means.

B. Payment for Services. The Board agrees to pay a fee of \$48,000.00 per calendar year (payable in 12 monthly payments) for the services described in Section A. SES will submit invoices for each prior month's services to the Lakeland School System Superintendent within the first 10 business days of each month. Payment for services shall begin immediately upon the commencement of any of the services described in Section A and shall conclude during the month that a final certificate of occupancy for the Lakeland Middle School is issued to the Board of Education of the Lakeland School System. Payment for a partial month of services at the start or at the conclusion of the project shall be prorated on a daily basis.

C. Quality Assurance. The consultant's fee is a fixed fee from the date of execution of this agreement until a final certificate of occupancy for the Lakeland Middle School is issued. Throughout the term of the project, SES will maintain and annually provide to the Board a copy of the SES certificate of liability insurance.

D. SES Team Leaders. Dr. William Bozeman, Dr. Tim Fite, and/or Dr. James B. Mitchell, Jr. will be the primary partners providing the majority of the consulting services described in this agreement.

E. Termination of Services. The Board or SES may terminate this services agreement at will with a minimum of 30 days written notice to either party. Under such a termination, the Board will be invoiced, prorated on a daily basis, for services rendered as of the date of termination at the time of receipt by SES of written notice from the Board of the decision to terminate such services.

This Contract sets forth the entire agreement between the Board of Education of the Lakeland School System, Lakeland, Tennessee and Southern Educational Strategies, LLC.

The Parties agreeing, intending to be legally bound, enter this Contract on the ____ day of _____, 2015.

**Board of Education of the
Lakeland School System
10001 Highway 70
Lakeland, TN 38002**

**Southern Educational
Strategies, LLC
EIN# 27-5343056
262 German Oak Drive,
Suite A
Memphis, TN 38018**

BY: _____

Kevin Floyd

Title: Chairman, Board of Education

BY: _____

Ted Horrell, Ed.D. Superintendent of Schools

BY: _____

Tim Fite, Ed. D.

Title: President, SES, LLC